

Message Text

UNCLASSIFIED

PAGE 01 LAHORE 00007 040814Z
ACTION NEA-10

INFO OCT-01 EB-07 ISO-00 /018 W
-----040817Z 064069 /14

R 040715Z JAN 77
FM AMCONSUL LAHORE
TO USDOC WASHDC
INFO AMEMBASSY ISLAMABAD
SECSTATE WASHDC 1115

UNCLAS LAHORE 0007

USDOC FOR COHEN (ROOM 2323)

E.O. 11652: N/A
TAGS: BDIS, PK
SUBJ: CESSNA AIRCRAFT VS ZAMINOS PAKISTAN LTD.

REF : (A) USDOC 11881; (B) USDOC 13962 (NOTAL)

1. IN CALL ON CONGEN POL/ECON OFFICER DECEMBER 30, ZAMINOS
MANAGING DIRECTOR ISHAD ULLAH KHAN EXHIBITED A CABLE FROM
CESSNA DECEMBER 4 SAYING QUOTE. FUNDS WILL BE PAID IN FULL
WHEN AGCARRYALL WRECKED IN GREECE IS DELIVERED TO AND ACCEPTED
BY PAKISTANI CUSTOMER WITHOUT COST TO CESSNA UNQUOTE. KHAN
CLAIMED THAT FUNDS MENTIONED ARE RELATED TO COMMISSIONS WHICH
ZAMINOS EARNED THROUGH SALES OTHER THAN AGCARRYALL DEAL
(TEN AIRCRAFT), ALLEGEDLY SUBSIDIZED BY HIS FIRM FOR
DOLS45,000. HE SAID HE SHOULD NOT BE FORCED TO CONCLUDE ONE
CONTRACT BEFORE CESSNA WILL NEGOTIATE COMMISSION ON OTHERS.

2. IN RESPONSE TO CESSNA'S APPARENT DESIRE, KHAN SAID
HE IS WILLING TO HANDLE DELIVERY AND ACCEPTANCE OF
TENTH (DAMAGED) AIRCRAFT BY PAKISTAN INVESTMENT PROMOTION
AND SUPPLIES DEPARTMENT (IP&S). HOWEVER, HE WOULD LIKE
TO HAVE LETTER FROM CESSNA ADDRESSED TO IP&S SPECIFICALLY
STATING CESSNA HAS APPOINTED HIM TO DO SO. IT OAY BE
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RECALLED THAT VIDE REFTEL (A) AND (B) CESSNA PREVIOUSLY
INDICATED IT WOULD HANDLE MATTER DIRECTLY.

3. SUGGEST USDOC BRING MATTER TO CESSNA'S ATTENTION.
KHAN SAID RECENT COMMUNICATIONS HE HAS SENT TO THEM ON
SUBJECT HAVE NOT BEEN ANSWERED, HOLDING UP DELIVERY OF
AIRCRAFT.

GAMON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 04-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977LAHORE00007
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770002-1002
Format: TEL
From: LAHORE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770183/aaaactzq.tel
Line Count: 63
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: a10b5ddd-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3668394
Secure: OPEN
Status: NATIVE
Subject: CESSNA AIRCRAFT VS ZAMINOS PAKISTAN LTD.
TAGS: BDIS, PK
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/a10b5ddd-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009